

## Message Text

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R 282039Z FEB 75

FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

UNCLAS STATE 045761

E.O. 11652: N/A

TAGS: BEXP, IR

SUBJ: IRAN PORTS MASTER PLAN REPORTS

1. CAGNE HAS ACQUIRED VOLUMES 1 AND 2 OF IRAN PORTS MASTER PLAN, DRAFT FINAL REPORT IMPERIAL GOVERNMENT OF IRAN, MINISTRY OF FINANCE, PORTS AND SHIPPING ORGANIZATION, MAY 1974. THERE SEEM TO BE FOURTEEN (14) VOLUMES PLUS A SUMMARY VOLUME (PREPARED BY ADIBI HARRIS ASSOCIATES) AND NUMEROUS APPENDICES. UNFORTUNATELY, VOLUMES 1 AND 2 COVER ONLY "FOREIGN TRADE FORECAST" AND "TRANSPORTATION FACILITIES," WHILE VOLUMES 3 TO 14 COVER SPECIFIC PORTS, EXISTING FACILITIES, THE PLAN AND PORT REQUIREMENTS.

2. CAGNE IS PREPARING A BRA FOR RESEARCH IN PREPARATION FOR THE TRADE CENTER EXHIBITION ON PORT FACILITIES TENTATIVELY SCHEDULED FOR MARCH 1976. THE COPIES OF THE REPORT CAGNE HAS ACQUIRED COME FROM A FIRM DOING BUSINESS IN PNEUMATIC UNLOADERS FOR PORTS IN IRAN, DUBAR KAPPLE INC., WHO SAY THAT WE SHOULD GO DIRECTLY TO P. SAFFARI, MANAGING DIRECTOR OF PORTS AND SHIPPING ORGANIZATION TO GET THE OTHER VOLUMES (WHERE HE GOT WHAT WE HAVE). ACTION REQUESTED:

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1. POST IS REQUESTED TO CONTACT THE PORTS & SHIPPING

ORGANIZATION TO TRY TO GET VOLUMES 3-14 OF THIS REPORT.

2. POST IS THEN ASKED TO EVALUATE THE REPORT IN TERMS OF ITS ADEQUACY AS A BASIS FOR PREPARING PLANNING PROCUREMENT AND PROMOTION MATERIALS FOR THE PLANNED MARCH 1976 EXHIBITION, AND, TO PROVIDE WASHINGTON CAGNE WITH A RECOMMENDATION ON THE NEED FOR FURTHER MARKET RESEARCH FOR THIS EVENT.

3. IT IS SUGGESTED, IF THIS REPORT LACKS ANY BASIC INFORMATION NEEDED IN ORGANIZING THE EXHIBITION, SUCH AS A LIST OF EQUIPMENT THAT WILL BE NEEDED, THAT THE PORTS AND SHIPPING ORGANIZATION MIGHT BE WILLING TO PROVIDE THE ADDITIONAL INFORMATION, AS THIS EXHIBITION WOULD HELP THE ORGANIZATION OR THEIR CONTRACTORS TO SELECT EQUIPMENT AND EXPEDITE THE PLAN.

4. AS MARKET RESEARCH SHOULD BE UNDERWAY BY NEXT MONTH TO MAINTAIN OUR SCHEDULE, CAGNE REQUESTS REPORTS, EVALUATION AND RECOMMENDATIONS TO BE IN WASHINGTON BY 14 MARCH 1975. KISSINGER

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